The Definitive ERP Selection Checklist

Capability	BRIX	HomeFront	Your Needs
How many homes do you build?			
Home builder 50-1,000 homes per year.	✓	✓	☐
Home builder of more than 1,000 homes per year	✓	⊘	☐
Are you a Canadian home builder?	⊘	✓	☐
Are you a U.S. home builder?	✓	✓	☐
What are you looking for in a platform?			
I want a 100% cloud-based ERP system.	✓	⊘	☐
I'd like an on-premise Estimating, Purchasing, Scheduling hosted on my servers.	⊘	✓	☐
I'd like to have Sales, CRM, Field Management, and Warranty in the cloud.	✓	✓	☐
I want the ability to do log shipping or database replication.	✓	⊘	☐
I want business data in an on-premise SQL database.	⊘	✓	☐
What are your Accounting needs?			
I want to buy an all-in-one ERP and accounting system, including a rich set of financial reports.	✓	⊘	☐
I need payroll management? Produce W2s, print checks, track deposits.	✓	⊘	☐
I want to automate tax calculations.	✓	⊘	☐
I'd like to manage general ledger, accounts payable, and receivables.	✓	⊘	☐
I need my ERP to integrate with Sage 300 CRE.	✓	✓	☐
I'd like to integrate with Quickbooks, Sage 100 Contractor, or Sage 50 - Canada Edition.	⊘	✓	☐
What is your Sales team looking for in their Sales system?			
We need a lot inventory management system.	✓	✓	☐
Sales would like a Sales App that runs on any mobile or desktop platform.	✓	⊘	☐
Our Sales system needs sales quotes & contract management.	✓	✓	☐
I would like the ability to provide Advanced Reporting with informXL.	✓	⊘	☐
I would like to integrate with BDX Envision.	✓	✓	☐
Want design center integration through an open API, or integration with Lasso CRM.	✓	✓	☐
What are you looking for in an Estimating/Purchasing solution?			
We need take off and job costing capabilities.	✓	✓	☐
I want to analyze profitability by community, plan or option.	✓	✓	☐
We need detailed cost estimating, cost forecasting and "what if" analysis, or integration with PlanSwift Estimating.	⊘	✓	☐
We need to be able to manage bids.	✓	✓	☐
I want to autogenerate POs from estimate or plan.	✓	✓	☐
We want automated communications with vendors & trades, and PO management with BuildPro & SupplyPro.	✓	✓	☐
What are your Warranty and scheduling needs?			
I would like to walk through inspections & punch lists.	⊘	✓	☐
I want ERP integration with the BuildPro modules.	✓	✓	☐

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